# Futu Announces Third Quarter 2026 Unaudited Financial Results

November 19, 2026

HONG KONG, Nov. 19, 2026 (GLOBE NEWSWIRE) -- Futu Holdings Limited ("Futu" or the "Company") (Nasdaq: FUTU), a leading tech-driven online brokerage and wealth management platform, today announced its unaudited financial results for the third quarter ended September 30, 2026.

**Third Quarter 2026 Operational Highlights**

- **Total number of funded accounts**[1] increased 27.9% year-over-year to 4,005,858 as of September 30, 2026.
- **Total number of brokerage accounts**[2] increased 22.5% year-over-year to 6,868,829 as of September 30, 2026.
- **Total number of users**[3] increased 13.8% year-over-year to 32.0 million as of September 30, 2026.
- **Total client assets** increased 7.6% year-over-year to HK$1.33 trillion as of September 30, 2026.
- **Daily average client assets** were HK$1.33 trillion in the third quarter of 2026, an increase of 21.1% from the same period in 2025.
- **Total trading volume in the third quarter of 2026** increased by 28.4% year-over-year to HK$5.01 trillion, in which trading volume for U.S. stocks was HK$3.81 trillion, and trading volume for Hong Kong stocks was HK$942.5 billion.
- **Margin financing and securities lending balance** increased 17.1% year-over-year to HK$73.8 billion as of September 30, 2026.

**Third Quarter 2026 Financial Highlights**

- **Total revenues** increased 4.5% year-over-year to HK$6,690.6 million (US$852.7 million).
- **Total gross profit** was largely stable year-over-year to HK$5,630.5 million (US$717.6 million).
- **Net income** was largely stable year-over-year to HK$3,186.7 million (US$406.1 million).
- **Non-GAAP adjusted net income**[4] was largely stable year-over-year to HK$3,272.4 million (US$417.0 million).

| (HK$ millions, unless otherwise stated) | Three months ended September 30, | | | Nine months ended September 30, | |
|---|---|---|---|---|---|
| | 2026 | YoY | QoQ | 2026 | YoY |
| **Total number of funded accounts (k)** | 4,005.9 | +27.9% | +4.2% | 4,005.9 | +27.9% |
| **Total client assets (HK$ trillion)** | 1.33 | +7.6% | -4.6% | 1.33 | +7.6% |
| **Total revenues** | 6,690.6 | +4.5% | -7.1% | 19,746.8 | +20.3% |
| **Non-GAAP adjusted net income** | 3,272.4 | -1.2% | -12.2% | 7,917.0 | -3.3% |

Mr. Leaf Hua Li, Futu's Chairman and Chief Executive Officer, said, "While equity market conditions softened during the past quarter and investor sentiment became more cautious, our business remained resilient. During the quarter, we deepened our relationships with clients, broadened our multi-asset product capabilities, and continued to diversify our geographic mix and revenue base. These developments reinforce our confidence in the direction of our long-term strategy, while we remain focused on disciplined execution."

"As of quarter-end, our total funded accounts reached 4.0 million, up 27.9% year-over-year. We added 163 thousand net new funded accounts in the quarter despite challenging equity markets and mixed news across certain regions. Excluding mainland China and Japan, net new funded accounts would have been approximately 173 thousand. International markets remain primary growth engine, with Malaysia contributing the largest number of net new funded account additions, followed by Singapore and Hong Kong, reflecting a diversified geographic profile of growth. Our average client retention rate remained above 98%, showing our ability to support clients through changing market conditions and evolving investment needs."

"We delivered resilient net asset inflows of approximately HK$34.5 billion during the quarter despite challenging market conditions, supported by an expanding product suite and deeper customer engagement. Total client assets were HK$1.33 trillion as of quarter end, up 7.6% year-over-year and down 4.6% quarter-over-quarter. The sequential decline was primarily attributable to lower market valuations. Margin financing and securities lending balance declined 22.3% quarter-over-quarter to HK$73.8 billion, largely reflecting a high comparison base in the prior quarter, while remaining higher year-over-year."

"Our strategic transition towards a broader wealth management platform gained traction during the quarter. Client assets in wealth management increased 11.8% year-over-year and 9.0% quarter-over-quarter to HK$196.4 billion. During the quarter, clients rotated into money market funds amid a more cautious investment sentiment. We further broadened our product offering with two Hong Kong market firsts: a weekly-dealing public mutual fund and a fully tokenized gold ETF. To meet the increasingly sophisticated trading and asset allocation needs of high-net-worth clients, we launched over-the-counter derivatives trading in Hong Kong and introduced a wholesale fund in Malaysia. Our AI assistant has also expanded into wealth management, supporting clients throughout the investment process, from portfolio analysis and fund selection to ongoing monitoring. As a result, wealth management penetration climbed to 28.2%, representing 1.13 million customers."

"Total trading volume was HK$5.01 trillion, up 28.4% year-over-year and down 22.0% quarter-over-quarter, as softer equity market conditions, particularly a sharp pullback in semiconductor and AI-related names, dampened client trading activity. U.S. stock trading volume declined 24.0%

sequentially to HK$3.81 trillion. Hong Kong stock trading volume declined 19.2% quarter-over-quarter to HK$942.5 billion."

"Amid continued strength in Hong Kong's IPO market, we provided IPO-related services to more than 70% of new listings and served as joint bookrunners for several prominent IPOs, including those of Momenta, Longsys, and Mech-Mind Robotics."

"Despite near-term volatility across global equity markets, we remain confident in our long-term outlook. Rising investable wealth across Asia, growing demand for multi-asset allocation, and continued adoption of digital financial services remain long-term growth drivers. Our priorities remain clear: deepening client relationships, expanding our wealth management capabilities and strengthening our international franchise, laying the foundation for sustainable growth."

**Third Quarter 2026 Financial Results**

**Revenues**

Total revenues were HK$6,690.6 million (US$852.7 million), an increase of 4.5% from HK$6,402.9 million in the third quarter of 2025.

Brokerage commission and handling charge income was HK$2,793.9 million (US$356.1 million), a decrease of 4.1% from the third quarter of 2025. This was mainly due to the decrease in blended commission rate from 7.5bps to 5.6bps, partially offset by the 28.4% year-over-year increase in total trading volume.

Interest income was HK$3,161.8 million (US$403.0 million), an increase of 3.8% from the third quarter of 2025. The increase was mainly driven by higher interest income from margin financing and bank deposit, largely offset by the decrease in interest income from securities borrowing and lending business.

Other income was HK$734.8 million (US$93.6 million), an increase of 65.5% from the third quarter of 2025. The increase was primarily attributable to higher currency exchange income and fund distribution service income.

**Costs**

Total costs were HK$1,060.0 million (US$135.1million), an increase of 33.6% compared to HK$793.7 million in the third quarter of 2025.

Brokerage commission and handling charge expenses were HK$238.8 million (US$30.4 million), an increase of 48.7% from the third quarter of 2025. This increase was mainly driven by the growth of trading volume.

Interest expenses were HK$585.6 million (US$74.6 million), an increase of 23.6% from the third quarter of 2025. The increase was primarily due to higher expenses associated with our margin financing.

Processing and servicing costs were HK$235.6 million (US$30.0 million), an increase of 48.0% from the third quarter of 2025. The increase was primarily due to increasing cloud service fees.

**Gross Profit**

Total gross profit was HK$5,630.5 million (US$717.6 million), largely stable from HK$5,609.2 million in the third quarter of 2025. Gross margin was 84.2%, as compared to 87.6% in the third quarter of 2025.

**Operating Expenses**

Total operating expenses were HK$1,590.4 million (US$202.7 million), a decrease of 6.7% from HK$1,704.8 million in the third quarter of 2025.

Research and development expenses were HK$483.9 million (US$61.7 million), a decrease of 15.7% from the third quarter of 2025. The decrease was primarily attributable to effective cost-control measures.

Selling and marketing expenses were HK$545.1 million (US$69.5 million), a decrease of 6.9% from HK$585.6 million in the third quarter of 2025. The decrease was mainly due to fewer net new funded accounts in the quarter.

General and administrative expenses were HK$561.4 million (US$71.5 million), an increase of 3.0% from HK$545.1 million in the third quarter of 2025. The increase was mainly driven by higher office rental expenses.

**Income from Operations**

Income from operations increased by 3.5% to HK$4,040.1 million (US$514.9 million) from HK$3,904.4 million in the third quarter of 2025. Operating margin was 60.4%, largely stable compared to 61.0% in the third quarter of 2025.

**Net Income**

Net income was largely stable at HK$3,186.7million (US406.1 million) from HK$3,217.2 million in the third quarter of 2025. Net income margin for the third quarter of 2026 declined to 47.6% from 50.2% in the year-ago quarter.

Non-GAAP adjusted net income was largely stable at HK$3,272.4 million (US$417.0 million) from the third quarter of 2025. Non-GAAP adjusted net income is defined as net income excluding share-based compensation expenses. For further information, see "Use of Non-GAAP Financial Measures" at the bottom of this press release.

**Net Income per ADS**

Basic net income per American Depositary Share ("ADS") was HK$23.36 (US$2.98), compared with HK$23.20 in the third quarter of 2025. Diluted net income per ADS was HK$23.20 (US$2.96), compared with HK$22.80 in the third quarter of 2025. Each ADS represents eight Class A ordinary shares.

**Conference Call and Webcast**

Futu's management will hold an earnings conference call on Thursday, November 19, 2026, at 7:30 AM U.S. Eastern Time (8:30 PM on the same day, Beijing/Hong Kong Time).

Please note that all participants will need to pre-register for the conference call, using the link

https://register-conf.media-server.com/register/BIff2256b01a6d4e4d9d0dde60d4c242dd

It will automatically lead to the registration page of "Futu Holdings Ltd Third Quarter 2026 Earnings Conference Call", where details for RSVP are needed.

Upon registering, all participants will be provided in confirmation emails with participant dial-in numbers and personal PINs to access the conference call. Please dial in 10 minutes prior to the call start time using the conference access information.

Additionally, a live and archived webcast of this conference call will be available at https://ir.futuholdings.com/.

**About Futu Holdings Limited**

Futu Holdings Limited (Nasdaq: FUTU) is an advanced technology company transforming the investing experience by offering fully digitalized financial services. Through its proprietary digital platforms, *Futubull* and *Moomoo*, the Company provides a full range of investment services, including trade execution and clearing, margin financing and securities lending, and wealth management. The Company has embedded social media tools to create a network centered around its users and provide connectivity to users, investors, companies, analysts, media and key opinion leaders. The Company also provides corporate services, including IPO distribution, investor relations and ESOP solution services.

**Use of Non-GAAP Financial Measures**

In evaluating the business, the Company considers and uses non-GAAP adjusted net income, a non-GAAP measure, as a supplemental measure to review and assess its operating performance. The presentation of the non-GAAP financial measure is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with U.S. GAAP. The Company defines non-GAAP adjusted net income as net income excluding share-based compensation expenses. The Company presents the non-GAAP financial measure because it is used by the management to evaluate the operating performance and formulate business plans. Non-GAAP adjusted net income enables the management to assess the Company's operating results without considering the impact of share-based compensation expenses, which are non-cash charges. The Company also believes that the use of the non-GAAP measure facilitates investors' assessment of its operating performance.

Non-GAAP adjusted net income is not defined under U.S. GAAP and is not presented in accordance with U.S. GAAP. This non-GAAP financial measure has limitations as analytical tools. One of the key limitations of using non-GAAP adjusted net income is that it does not reflect all items of expense that affect the Company's operations. Share-based compensation expenses have been and may continue to be incurred in the business and is not reflected in the presentation of non-GAAP adjusted net income. Further, the non-GAAP measure may differ from the non-GAAP information used by other companies, including peer companies, and therefore their comparability may be limited.

The Company compensates for these limitations by reconciling the non-GAAP financial measure to the nearest U.S. GAAP performance measure, all of which should be considered when evaluating the Company's performance.

For more information on this non-GAAP financial measure, please see the table captioned "Unaudited Reconciliations of Non-GAAP and GAAP Results" set forth at the end of this press release.

**Exchange Rate Information**

This announcement contains translations of certain HK dollars ("HK$") amounts into U.S. dollars ("US$") at specified rates solely for the convenience of the reader. Unless otherwise stated, all translations from HK$ to US$ were made at the rate of HK$7.8467 to US$1.00, the noon buying rate in effect on September 30, 2026 in the H.10 statistical release of the Federal Reserve Board. The Company makes no representation that the HK$ or US$ amounts referred could be converted into US$ or HK$, as the case may be, at any particular rate or at all.

**Safe Harbor Statement**

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, the quotations from the management team of the Company, contain forward-looking statements. Futu may also make written or oral forward-looking statements in its periodic reports to the SEC, in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about Futu's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: Futu's goal and strategies; Futu's expansion plans; Futu's future business development, financial condition and results of operations; Futu's expectations regarding demand for, and market acceptance of, its credit products; Futu's expectations regarding keeping and strengthening its relationships with borrowers, institutional funding partners, merchandise suppliers and other parties it collaborates with; general economic and business conditions; and assumptions underlying or related to any of the foregoing. Further information regarding these and other risks is included in Futu's filings with the SEC. All information provided in this press release and in the attachments is as of the date of this press release, and Futu does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

**For investor inquiries, please contact:**

Investor Relations
Futu Holdings Limited
ir@futuholdings.com

[1] The number of funded accounts refers to the number of brokerage accounts with Futu that have a positive account balance. Multiple funded accounts by one client are counted as one funded account.

[2] Multiple brokerage accounts by one client are counted as one brokerage account.

[3] The number of users refers to the number of user accounts registered with Futu.

[4] Non-GAAP adjusted net income is defined as net income excluding share-based compensation expenses.

**FUTU HOLDINGS LIMITED**
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**
**(In thousands, except for share and per share data)**

| | As of December 31, | As of September 30, | |
|---|---|---|---|
| | 2025 | 2026 | 2026 |
| | HK$ | HK$ | US$ |
| **ASSETS** | | | |
| Cash and cash equivalents | 10,465,888 | 11,171,353 | 1,423,701 |
| Cash held on behalf of clients | 113,398,356 | 133,897,040 | 17,064,121 |
| Restricted cash | 2,510 | 7,320 | 933 |
| Term deposit | - | 95,705 | 12,197 |
| Short-term investments | 6,688,871 | 6,937,965 | 884,189 |
| Securities purchased under agreements to resell | 507,767 | 529,359 | 67,463 |
| Loans and advances-current (net of allowance of HK$374,604 thousand and HK$863,165 thousand as of December 31, 2025 and September 30, 2026, respectively) | 64,607,370 | 71,728,565 | 9,141,240 |
| Receivables: | | | |
| Clients | 838,521 | 568,967 | 72,510 |
| Brokers | 18,459,373 | 38,831,251 | 4,948,737 |
| Clearing organizations | 5,522,472 | 5,672,674 | 722,938 |
| Fund management companies and fund distributors | 1,997,086 | 524,412 | 66,832 |
| Interest | 852,186 | 1,034,167 | 131,796 |
| Amounts due from related parties | 6,780 | 6,209 | 791 |
| Prepaid assets | 77,960 | 176,101 | 22,443 |
| Other current assets | 225,478 | 415,052 | 52,895 |
| **Total current assets** | **223,650,618** | **271,596,140** | **34,612,786** |
| Operating lease right-of-use assets | 569,939 | 700,669 | 89,295 |
| Long-term investments | 615,220 | 902,701 | 115,042 |
| Loans and advances-non-current | 139,668 | 68,821 | 8,771 |
| Other non-current assets | 3,461,431 | 5,290,891 | 674,281 |
| **Total non-current assets** | **4,786,258** | **6,963,082** | **887,389** |
| **Total assets** | **228,436,876** | **278,559,222** | **35,500,175** |
| **LIABILITIES** | | | |
| Amounts due to related parties | 67,143 | 110,213 | 14,046 |
| Payables: | | | |
| Clients | 125,249,957 | 142,481,084 | 18,158,090 |
| Brokers | 38,678,396 | 67,716,577 | 8,629,943 |
| Clearing organizations | 750,964 | 1,437,922 | 183,252 |
| Fund management companies and fund distributors | 1,277,467 | 124,037 | 15,808 |
| Interest | 62,527 | 128,804 | 16,415 |
| Borrowings | 12,143,237 | 9,705,538 | 1,236,894 |
| Securities sold under agreements to repurchase | 4,743,096 | 5,684,203 | 724,407 |
| Lease liabilities-current | 200,089 | 225,218 | 28,702 |
| Accrued expenses and other current liabilities | 4,527,129 | 7,743,132 | 986,801 |
| **Total current liabilities** | **187,700,005** | **235,356,728** | **29,994,358** |
| Lease liabilities-non-current | 393,843 | 523,358 | 66,698 |
| Other non-current liabilities | 21,906 | 83,693 | 10,666 |
| **Total non-current liabilities** | **415,749** | **607,051** | **77,364** |
| **Total liabilities** | **188,115,754** | **235,963,779** | **30,071,722** |

| | | | |
|---|---|---|---|
| **SHAREHOLDERS' EQUITY** | | | |
| Class A ordinary shares | 73 | 61 | 8 |
| Class B ordinary shares | 27 | 27 | 3 |
| Additional paid-in capital | 19,158,175 | 14,152,789 | 1,803,661 |
| Treasury Stock | (5,199,257) | (3,275,796) | (417,474) |
| Accumulated other comprehensive income | 51,503 | 548,871 | 69,949 |
| Retained earnings | 25,990,667 | 30,822,853 | 3,928,130 |
| **Total shareholders' equity** | **40,001,188** | **42,248,805** | **5,384,277** |
| Non-controlling interests | 319,934 | 346,638 | 44,176 |
| **Total equity** | **40,321,122** | **42,595,443** | **5,428,453** |
| **Total liabilities and equity** | **228,436,876** | **278,559,222** | **35,500,175** |

**FUTU HOLDINGS LIMITED**
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**
**(In thousands, except for share and per share data)**

| | For the Three Months Ended | | | For the Nine Months Ended | | |
|---|---|---|---|---|---|---|
| | **September 30, 2025** | **September 30, 2026** | **September 30, 2026** | **September 30, 2025** | **September 30, 2026** | **September 30, 2026** |
| | **HK$** | **HK$** | **US$** | **HK$** | **HK$** | **US$** |
| **Revenues** | | | | | | |
| Brokerage commission and handling charge income | 2,913,819 | 2,793,945 | 356,066 | 7,802,641 | 8,796,025 | 1,120,984 |
| Interest income | 3,045,019 | 3,161,826 | 402,950 | 7,403,644 | 8,935,835 | 1,138,802 |
| Other income | 444,062 | 734,800 | 93,644 | 1,202,142 | 2,014,915 | 256,785 |
| **Total revenues** | **6,402,900** | **6,690,571** | **852,660** | **16,408,427** | **19,746,775** | **2,516,571** |
| **Costs** | | | | | | |
| Brokerage commission and handling charge expenses | (160,614) | (238,787) | (30,432) | (464,716) | (650,764) | (82,935) |
| Interest expenses | (473,817) | (585,607) | (74,631) | (1,320,779) | (1,513,171) | (192,842) |
| Processing and servicing costs | (159,247) | (235,640) | (30,030) | (428,078) | (630,793) | (80,390) |
| **Total costs** | **(793,678)** | **(1,060,034)** | **(135,093)** | **(2,213,573)** | **(2,794,728)** | **(356,167)** |
| **Total gross profit** | **5,609,222** | **5,630,537** | **717,567** | **14,194,854** | **16,952,047** | **2,160,404** |
| **Operating expenses** | | | | | | |
| Research and development expenses | (574,232) | (483,927) | (61,673) | (1,402,136) | (1,463,828) | (186,553) |
| Selling and marketing expenses | (585,558) | (545,065) | (69,464) | (1,473,892) | (1,758,943) | (224,163) |
| General and administrative expenses | (545,050) | (561,424) | (71,549) | (1,385,203) | (1,695,453) | (216,072) |
| **Total operating expenses** | **(1,704,840)** | **(1,590,416)** | **(202,686)** | **(4,261,231)** | **(4,918,224)** | **(626,788)** |
| **Income from operations** | **3,904,382** | **4,040,121** | **514,881** | **9,933,623** | **12,033,823** | **1,533,616** |
| Others, net | (34,699) | (233,456) | (29,752) | (223,411) | (2,555,528) | (325,682) |
| **Income before income tax expense and share of(loss)/gain from equity method investments** | **3,869,683** | **3,806,665** | **485,129** | **9,710,212** | **9,478,295** | **1,207,934** |
| Income tax expense | (633,127) | (597,874) | (76,194) | (1,703,895) | (1,903,233) | (242,552) |
| Share of (loss)/gain from equity method investments | (19,356) | (22,088) | (2,815) | (73,853) | 84,482 | 10,767 |
| **Net income** | **3,217,200** | **3,186,703** | **406,120** | **7,932,464** | **7,659,544** | **976,149** |
| **Attributable to:** | | | | | | |
| **Ordinary shareholders of the Company** | **3,227,701** | **3,193,589** | **406,998** | **7,947,233** | **7,690,914** | **980,147** |
| Non-controlling interests | (10,501) | (6,886) | (878) | (14,769) | (31,370) | (3,998) |
| | **3,217,200** | **3,186,703** | **406,120** | **7,932,464** | **7,659,544** | **976,149** |

| | | | | | | |
|---|---|---|---|---|---|---|
| **Net income per share attributable to ordinary shareholders of the Company** | | | | | | |
| Basic | 2.90 | 2.92 | 0.37 | 7.13 | 6.94 | 0.88 |
| Diluted | 2.85 | 2.90 | 0.37 | 7.03 | 6.88 | 0.88 |
| **Net income per ADS** | | | | | | |
| Basic | 23.20 | 23.36 | 2.98 | 57.04 | 55.52 | 7.08 |
| Diluted | 22.80 | 23.20 | 2.96 | 56.24 | 55.04 | 7.01 |
| **Weighted average number of ordinary shares used in computing net income per share** | | | | | | |
| Basic | 1,114,756,959 | 1,093,422,161 | 1,093,422,161 | 1,114,081,791 | 1,108,160,411 | 1,108,160,411 |
| Diluted | 1,131,487,714 | 1,102,444,110 | 1,102,444,110 | 1,130,026,234 | 1,118,674,764 | 1,118,674,764 |
| **Net income** | **3,217,200** | **3,186,703** | **406,120** | **7,932,464** | **7,659,544** | **976,149** |
| **Other comprehensive(loss)/income, net of tax** | | | | | | |
| Changes in the fair value of financial assets | (152) | (26,102) | (3,326) | (152) | (41,494) | (5,288) |
| Foreign currency translation adjustment | (158,939) | 144,459 | 18,410 | 233,865 | 530,638 | 67,626 |
| **Total comprehensive income** | **3,058,109** | **3,305,060** | **421,204** | **8,166,177** | **8,148,688** | **1,038,487** |
| **Attributable to:** | | | | | | |
| Ordinary shareholders of the Company | 3,068,339 | 3,316,310 | 422,638 | 8,181,211 | 8,188,282 | 1,043,533 |
| Non-controlling interests | (10,230) | (11,250) | (1,434) | (15,034) | (39,594) | (5,046) |
| | **3,058,109** | **3,305,060** | **421,204** | **8,166,177** | **8,148,688** | **1,038,487** |

**FUTU HOLDINGS LIMITED**
**UNAUDITED RECONCILIATIONS OF NON-GAAP AND GAAP RESULTS**
**(In thousands)**

| | For the Three Months Ended | | | For the Nine Months Ended | | |
|---|---|---|---|---|---|---|
| | **September 30, 2025** | **September 30, 2026** | **September 30, 2026** | **September 30, 2025** | **September 30, 2026** | **September 30, 2026** |
| | **HK$** | **HK$** | **US$** | **HK$** | **HK$** | **US$** |
| **Net income** | **3,217,200** | **3,186,703** | **406,120** | **7,932,464** | **7,659,544** | **976,149** |
| Add: Share-based compensation expenses | 95,295 | 85,668 | 10,918 | 256,748 | 257,467 | 32,812 |
| **Adjusted net income** | **3,312,495** | **3,272,371** | **417,038** | **8,189,212** | **7,917,011** | **1,008,961** |

Non-GAAP to GAAP reconciling items have no income tax effect.